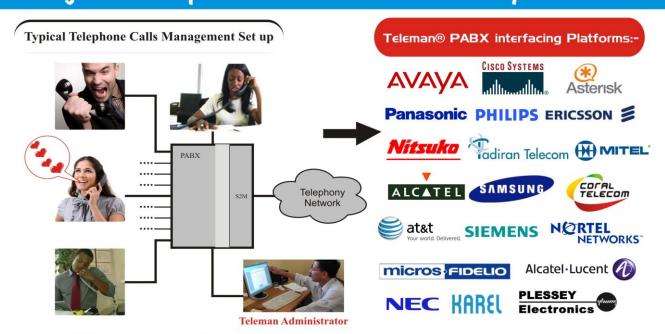
## BUSINESS PARTNERSHIP PROPOSAL FOR PABX TELEPHONE MANAGEMENT SYSTEMS.



In the face of cut-throat competition and shrinking profit margins,

Every Business needs to know & manage the phone calls it pays for; Manage office telephone misuse & strenuous monthly bills...



As East Africa leading company for this Sector we are **seeking partnership** with your estimeed company, as a PABX Systems supplier to deliver the Solution. In additional to offering systems Reseller Price List, we will also empower your technical and sales teams as follow:

## Your Technical Team empowerment

- 1. We will participate in your first client system installation which shall act as training for your technical team
- 2. Jointly with your technical personnel, we can also carry out remote installation via Teamviewer session
- Technical training will be occasionally refreshed to your technical personnel via Teamviewer session
- 4. We will remain available to participate or carry out installation and offer support on your behalf

## On Sales and Marketting

- 1. We shall give Sales/Marketing team systems/product sales presentation overview
- 2. Offer Sales materials (brochures) both soft and hardcopies
- 3. When need be, accompany your sales personnel to sales presentaion as part of your team.

## Kindly contact us:

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